



March 20, 2002

Dear Jeff,

I am sitting in the great room looking at the lagoon through my new beautiful windows and I realized that there would never be words to express how content I feel in my new home. Your hard work and attention to detail has allowed my dream of having the perfect house become a reality.

Thinking back to our first business meeting you told me that, "you weren't the quickest builder, but you were the best". Truer words were never spoken. I was in the fuel oil business for many years, and although I met some very talented craftsmen, none that were as detail and customer orientated as you. Your attention to details that didn't require attention, i.e., supervising the tile work, making sure you were on the job site during each phase of the building process, making sure the paint colors were exactly what we had anticipated, and even installing every last door knob was simply extraordinary.

As you know, during the building process I suffered some very serious health problems and was hospitalized for several months. Although, my family and I couldn't be present, you continued building. Your kindness and professionalism during that difficult period will never be forgotten. My dream during that time was to make it through surgery and go home to my new house, and once again you helped make that dream a reality. Jeff, thank you for all of the small gestures that helped my family get through a really painful period in our lives. My children, were determined that I leave the hospital and go home to my new house, and I understand that you helped make that possible. Helping move furniture from the storage unit to the house, waiting for the shades and drapes to be installed, and being a friend and support to my wife and family was never in the contract. When we began this journey together I thought the greatest gift would be my new home, but your friendship is something I will cherish forever.

With gratitude,

  
Tom Juliano