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Jeffrey-Angelo Construction Co., Inc.
Taking the Time to Build It Right

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By Deborah Rider Allen

Jeffrey A. Folino admits that if you are looking for the fastest builder to build your next custom home, then you should scratch the name of his company, Jeffrey-Angelo Construction Company, Inc., off your list. The philosophy of this 10-year-old custom residential building company in Toms River is not to build a home in

record time, but to build each home with the best products, superior craftsmanship and quality workmanship, taking whatever time necessary to do the job right.

"I will never be accused of being the fastest builder. For me, it is more important for it to be done right," says Folino, who personally does a majority of the build-

ing, including framing, trim work and painting. His wife, Laura, handles all of the company's administrative work, including the bookkeeping. He says it can take from five months to a year to complete a large custom home, depending on the weather and the number of changes. "Every home I do is built like it is like my own,

This wonderfully open and spacious home was designed and built to take full advantage of the beautiful waterfront scenery. Photo by John Martinelli.



Every "Jeffrey-built" home has been built to withstand the harsh conditions of shore weather. *Photo by John Martinelli.*



**"Jeff is a meticulous builder, adding valuable knowledge and experience to the architect-client-builder relationship."
—Paul Barlo, Barlo & Associates, Architects**

and I do as much as I can myself. I am also on site every day, so I occasionally have to turn down a home because I refuse to sub everything out. If I cannot do a majority of the work, I will not build it."

"It pleases me to see that there are still small business owners in this world today who take pride in the work they do. The quality of your workmanship, and the fact that you, as the owner of the company, were personally at my home every day overseeing the entire job, was very reassuring."

**—Robert E. Madison, Jr.,
Toms River**

Right: A Viking range, Sub-Zero refrigerator, high-end cabinetry and granite countertops make this kitchen a delight for cooking and entertaining. *Photo by John Martinelli.*

Below: While still under construction, this fabulous riverfront home is an excellent example of Jeffrey-Angelo Construction's ability to meet the challenge of unusual and unique projects. *Photo by John Martinelli.*



"Jeff puts a great deal of effort into seeing that every facet of the construction process is performed to the highest degree of quality possible. He truly does build every project as if it were for his own personal use."

—John R. Burgdorfer, Architect



A second-floor bridge sweeps above the living room and leads to an open staircase climbing to a third-floor loft. Photo by John Martinelli.

Folino builds from three to six homes a year in the \$300,000 to \$1 million price range, which does not include the price of the property. He specializes in large custom houses on the water; however, he also does some custom renovations and additions. In fact, what has become known as a "Jeffrey-built" home in the industry has become synonymous with high quality homes built to withstand the harsh conditions of shore weather. He uses all Douglas Fir lumber, 2x6 exterior walls, TJI floor joists, ring shank galvanized

nails, Andersen windows, Solar Seal sealant and CertainTeed roofing and siding. "I also use twice as many nails than most builders, and a quart of glue on each piece of 3/4-inch sub floor," he explains. "Before my house is insulated, I seal every hole to prevent any drafts. I also insulate every wall in the house, including between bedrooms and bathrooms and floors for sound control. It just makes a better product when it is done."

"I would like to take a moment to thank you for the fine job you

did building my house. You are correct when you say no one builds a house like you—'Jeffrey-built' from the cases and cases of nails to the cases and cases of caulk."

—Robert and Angela Salimbene, Piscataway

As a custom builder, Folino says that numerous changes are part of the package and he takes it in stride. "It does not bother me because the bottom line is the customer being happy with their home and our product. My theory has always been that I do not make money on callbacks, so I try to do it right the first time."

"There were several changes that I asked Mr. Folino to make after he had completed what was in the original blueprints, and he always did exactly what I asked for. Mr. Folino's answer was always, 'Whatever you want.' Jeffrey Folino puts his heart and soul into his work. The construction project was an extension of himself, and that showed in the excellent quality of his work."

—L.T. Pancurak, Toms River

Folino also welcomes customers to visit the job, either as the owners of the home, or those who are considering hiring him as their builder. "I like my customers to be at the house while it is being built. For most of the houses I do, the people are there every day or every other day," Folino adds. "And if they are bidding out for a builder to build their home, I want them to come see the job and speak with my customers. I feel it's very important for them to come see my work in person."

The pride and love for the work that he does is evident in each and every home that Jeffrey Folino builds. "I want my customers to be 100 percent satis-



Jeffrey-Angelo Construction insists on quality products, quality workmanship and 100 percent customer satisfaction. *Photo by John Martinelli.*

Jeffrey Folino, president of Jeffrey-Angelo Construction Co., Inc., prides himself on being a perfectionist and a true "hands-on" builder. *Photo by John Martinelli.*

fied and have a home that is built as well as it can be. Anyone can build a house that looks nice on the outside, but we build our houses so that it will still be the best house it can be, 10, 20, 30 years down the road. I am proud of my work and get a lot of satisfaction from it. I honestly believe the work we produce is second to none."

For more information on Jeffrey-Angelo Construction, please call (732) 255-1170 or visit them at their Web site, www.Jeffrey-Angelo.com.