

Builder/Architect

Jeffrey-Angelo
Construction Co., Inc.
Quality Taken to a New Level



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By Jessica Klarp

Jeffrey-Angelo Construction builds magnificent custom homes on the shore. A visitor to one of these grand homes may notice the gracefully arched windows that fill rooms with light and offer a frame for spectacular views, or the focus may turn to the gorgeous wood floors that span the open floor plan, or the spiral staircase that appears to be seamless.

All of those eye-catching features are worthy of mention, but

The exterior of this custom-designed waterfront home was finished with CertainTeed Cedar Impression Double 7 siding in sterling grey and CertainTeed Grand Manor designer shingled roof supplied by Allied Building Products.



PHOTO BY JOHN MARTINELLI PHOTOGRAPHY

the details the builder insists on, and the homeowner notices only after having lived in the house for a number of months, are much more subtle. All of the screws in the switch plates sit at the same vertical angle (90 degrees or nothing); all electrical outlets are the exact same height; each outlet opening is plugged with insulation; each surface is covered in at least three coats of paint; the floors don't make a sound. And years after it is complete, even the harsh sea air and relentless sun has not damaged the integrity of a Jeffrey-Angelo home.

Lots of builders talk about quality, but for Jeffrey Folino, owner of the Toms River-based Jeffrey-Angelo Construction Co., Inc., quality is taken to a new level. Since 1989, Folino has been building houses with his own hands in the same region, and has proven to customers, subcontractors and suppliers that his scruples are unmatched. While it is next to impossible to get the builder to boast on the end product, he is happy to talk about the process and let the results speak for themselves. "As far as quality, I try to use the best products available," he said. "And everything is only done a certain way: above and beyond, no matter what it is. We have to do it the best way it can be done."

Not much has changed in those 19 years, except that Folino has more friends ("My biggest thing is making the customers happy. We still go out to dinner 10 years after the job is complete"), and although he rarely swings a hammer himself anymore, he does whatever needs to be done to get the job done right. His quest for perfection is stronger than ever.

Take for example the case of Frank and Rosemary Porreca. "The fact that Jeff takes such pride in his work is incredible," Rosemary said. "He put his whole



Above: Overlooking the bay, the wall-to-wall windows and see-through fireplace bring the outside in and the inside out. The hardwood floors add just the right touch of elegance.

Right: This elegant mahogany staircase features custom-designed, hand-welded ballisters and a dramatic flared base.

heart and soul into building our home. I know he often uses the line that he builds the house as if it were his own, but it's true. He really does. We learned that as the process went on. He is a perfectionist."

Jeffrey-Angelo Construction built the Porrecas' three-story, five-bedroom summer house to take in the incredible views of Silver Bay. The entire third level is home to the gracious master suite, which Rosemary described as tranquil and private. "It is a great escape and really beautiful," she said. "Having a space for ourselves was the whole point of building this house. We accomplished that goal."

I have tremendous respect for Jeffrey Folino and the quality of his construction. Nobody sweats the details like him. I've been proud to be associated with Jeffrey-Angelo Construction for more than 20 years.

— Brian McAndrews, B&B Air Conditioning & Heating, Inc.



But if your goal is perfection, which is the case with Folino, it's about more than accommodating a view or creating a private refuge from the big city. Any house could do that. When a Jeffrey-Angelo home goes up, it goes up properly. It is a temple for the view, or the day bed or the kitchen island. Each home is more than the owner could have ever envisioned or expected.

"The most important thing is getting the job done right," Folino said. "If it takes a little longer, I have no problem with that. I would rather have it take a little longer and be done right than for me to have it done over. That's the main reason I have used a lot of the same subs for the past 20 years. They know what I expect. Everything has to be exact. I believe my subs and suppliers are the best available."

Sometimes, despite his vigilance and constant supervision, something does go awry. At the Porrecas' house, between trim

Jeffrey Folino is dedicated to the details in every aspect of construction. I'm a perfectionist in my work, too, and it's a pleasure to be working with a company like Jeffrey-Angelo Construction — totally dedicated to doing it right every time.

— J. Reinig Construction, Inc.

and paint, the mahogany hardwood floor was installed on all three floors. Two weeks later, when Folino was making his way through the house, he noticed that interspersed within the 4,400 feet of hardwood, some boards were cupping slightly and moving.

"He called the wood supplier and they tried to convince him

This "dream kitchen" has it all! Furniture quality Wood-Mode cabinetry, granite countertops, two dishwashers, an ice maker, a Wolf range plus double ovens, a prep sink plus a double sink overlooking the bay, and a custom-designed mosaic backsplash over the cooktop made up of burgundy glass tiles and hand-baked ceramic tiles created especially for this kitchen.





Gorgeous onyx tile and countertops showcase the master bath's features, complete with an Aquatic spa tub and shower room with Grohe rainhead shower plus six body sprays and steam room.

to replace only the affected boards, but that wasn't good enough for him," Rosemary recounted. "He ripped up all three floors and re-laid it. He fought the company to get reimbursed, but

that was after the fact. He replaced the floor because that was the right thing to do, and he worried about getting compensated later. We know he lost money, but that showed me that it was

Frank and I would like to thank you for building us such a spectacular home. It has exceeded all our expectations, and we are truly fortunate that we chose you to build it. The experience of building a custom home with a builder who takes such pride in his work was incredible. You told us from the start that you would build the house as if it were your own. Well, that turned out not to be just a sales pitch, but the truth.

— Frank and Rosemary Porreca, homeowners

With the look of a nautilus seashell, this dramatic spiral staircase leads to the master suite, which boasts panoramic views of the bay.



PHOTOS BY JOHN MARTINELLI PHOTOGRAPHY



PHOTO BY JOHN MARTINELLI PHOTOGRAPHY

CertainTeed Double 7 Desert Tan siding with white trim is just the right color combination for this seashore home. The roof is finished in CertainTeed Grand Manor designer shingles with an accent on the front porch roof and turret of CertainTeed Carriage House designer shingle, all supplied by Allied Building Materials.

more important for the job to be perfect than for him to make money. He did the right thing.”

The Porreca’s affection for the builder is not unusual. The

Installing drywall is a challenge, because every little flaw really sticks out. Working with Jeff Folino is also challenging, because he is constantly watching to be sure that everything is perfect. I love that about him, because I want it to be perfect, too. Jeffrey-Angelo Construction Co., Inc. is at the top of the list when it comes to custom building.

— Giovanni Silletti, GTO Insulation & Drywall Corp.

company builds three to seven homes a year, mainly large homes on the water. They are what Folino describes as “custom custom” homes around 3,000 to 8,000 square feet filled with all the amenities the homeowner can dream up. Because of the level of detail (and because he wouldn’t have it any other way), the builder is on site every day. He encourages customers to be there too and to be an active part of the process.

“The clients are my number one priority,” Folino said. “They have to be happy. There are so many details in a custom home I would prefer that they be there as much as possible.” Jeff’s wife, Laura, who does all of the company’s clerical work and arranges meetings and appointments with suppliers, says that she hears from business associates who would only trust Jeffrey-Angelo to build their home. This was the case with Gary and Denise Finn. Gary is a Branch Manager with Allied Building Products in Toms River and Wall Twp. and met Folino seven years ago

through business, and over time they became friends.

“I’ve had the opportunity to see first-hand many builders work in the New York-New Jersey area,” Gary said. “But from the first time I stepped onto one of his construction sites, I knew that if I ever had the opportunity to build a home of my own, he would be my first choice to do the job.” Clearly, the Finns were not disappointed. Jeffrey-Angelo built the couple a 4,000-square-foot, three-story Shore Victorian with an open floor plan and plenty of space to accommodate their large family and many house guests. “He was there every day, and he kept us both ahead of the curve in terms of making

As a HVAC contractor, it is such a pleasure working for Jeff Folino, the owner of Jeffrey-Angelo Construction. The job sites are always clean and well organized. Jeff takes real pride in the workmanship and the material that he and his subcontractors put into a custom-built home. He is on the job to answer any question and is always watching all the subcontractors to make sure that they are doing their job correctly. It is great to work for a builder that takes such pride in the workmanship that goes into a custom home. We, at BC Express, are proud to be a part of the Jeffrey-Angelo team of subcontractors. If you’re in the market for a custom-built home and want the best, you would want a “Jeffrey-built home.”

— Joe Navarra, Vice President, BC Express, Inc.

This Heat & Glo fireplace adds warmth and charm, and the custom tile surround looks like beach pebbles – perfect for this seashore home. Oak hardwood flooring ties the open floorplan together. The bright, sunny kitchen is finished in Yorktown cabinetry and Corian countertops. Fireplace supplied by The Bright Acre.



PHOTO BY JEFFREY C. FOLINO



A brick, stucco and Cedar Impressions manor-style home, located in Ocean County, displays architectural details that add personality and curb appeal.

PHOTO BY JOHN MARTINELLI PHOTOGRAPHY



Challenging to build, this 3,000-square-foot Dutch Colonial-style beach house was creatively designed to fit on a very narrow lot with views of the ocean and bay. The exterior is finished in CertainTeed Double 7 Cypress siding with a GAF Timberline Lifetime roof.

Perfection is not an option with Jeffrey Folino, it's a way of life!

— Gary Finn, homeowner and Manager of the Wall Twp. and Toms River branches of Allied Building Products

decisions. He insisted on 2x6 framing, extra-thick flashing, insulation between the rooms and floors, and he used a ton of glue on the plywood and subfloor. There is not a squeak in the entire house.”

“It was a rewarding experience from planning to completion,” Denise Finn enthused. She said that the kitchen is so beautiful and functional that most meals are eaten at the island, she can see the sky from every room, and loves to nestle down with a good book in her second-floor sitting room. “I was nervous that we might not agree on things,” she said, “but we did. He is a wonderful builder.”

Customer satisfaction, loyalty, the best materials, uncompromising quality, vigilant supervision and, in the end, another good friend: these are the results of a “Jeffrey-built” house. “If they want it done right,” he said, “they come to me.”

For more information about Jeffrey-Angelo Construction Co., Inc., call (732) 255-1170 or visit them at www.jeffrey-angelo.com. ■